

This applied course will expose students to strategies for identifying, applying for, acquiring, and administering funding from private donors, foundations, and government agencies. Students will work in peer-support learning communities to identify sources of funding, to strategize the components for a proposal, and finally, to ultimately scaffold and write a complete (fundable) proposal. Throughout, students will also benefit from a series of guest lecturers.

Because students will be exposed to (and contribute from) a wide variety of perspectives, this course is appropriate for students in the traditional social sciences (e.g. sociology, anthropology, psychology, urban education, social welfare, and history) as well as more contemporary ones (e.g. women's studies, race studies, American studies, cultural studies, lesbian and gay studies).

### Grading

- All assignments are due on their due date, at the beginning of class
- Grading will be a combination of:
  - a. reaction papers (40%)
  - b. drafting a proposal (25%)
  - c. a final proposal – due Tuesday, 12/9/25 @ 4:15pmET (25%)
  - d. class participation (10%)

Prerequisite – None

Required Texts – Will be distributed throughout the semester

### Reaction Paper

For each presenter, given their specialty, write a one-page reaction paper. For the content of that paper, brainstorm how the presenter can help you with your grantsmanship journey? For example, can they offer insights on content; can they help you think about potential funders; can they introduce you to potential funders, etc.?

End the reaction paper with two specific questions you'd like to ask the presenter during class.

## Course Outline & Guest Speakers:

- Week 1 – (8/26) Introduction and Course Overview
- Week 2 – (9/2) Workshop One-Page Proposal
- Week 3 – (9/9) Discuss GrantForward and Pivot
- 5:00-5:15  
Dmitriy Kiper <Dmitriy.Kiper@lehman.cuny.edu>, GC  
DSRG <dsrg@gc.cuny.edu>  
- Doctoral Student Research Grant Program  
- Read: [DSRG Guidelines](#)
- 5:15-6:00  
Malini Lall <mlall@gc.cuny.edu>  
- Grants Administrator @ Graduate Center
- Week 4 – (9/16) Discuss Pre-Draft
- 5:15-6:00  
Kraig Pannell <kraig.pannell@health.ny.gov>  
- Director, Office of LGBT, Queer Services; New York  
State Department of Health
- Week 5 – (9/30) Workshop Proposals
- Week 6 – (10/7) 4:30-5:15  
Michael Jacobson <michael.jacobson@islg.cuny.edu>  
- ISLG's founding Executive Director as well as a  
sociology professor at the CUNY Graduate Center
- 5:25-6:10  
Antwan Jones <antwan@gwu.edu>  
- Program Officer (Visiting Scientist) at The National  
Science Foundation / Professor at The George  
Washington University
- Week 7 – (10/21) 4:30-5:15  
Janet Gornick <JGornick@gc.cuny.edu>  
- Director, Stone Center @ Graduate Center
- 5:25-6:10  
John Guidry <jaguidry@trxdevelopment.com>  
- President, and CEO of TRX Development Solutions

- Week 9 – (11/4) 5:15-6:00  
Cassandra Germain <cmgermain@ncat.edu>  
- North Carolina A&T Professor
- Week 10 – (11/18) 5:15-6:00 TBD
- Week 11 – (11/25) 4:30-5:15 TBD
- 5:25-6:10  
George Wimberly <gwimberly@aera.net>  
- Director of Professional Development and Diversity  
Officer at the American Educational Research  
Association (AERA)
- Week 12 – (12/9) Final Proposals Due  
& Course Review Due